

## AERZEN - THE COMPANY'S POLICY REGARDING "CONFLICT RAW MATERIALS"

## Company's philosophy

Sustainability is a central module of Aerzen's company philosophy. It is expressed in the group-wide implementation of documented and uniform quality- safety- and environment policy. By means of the management systems DIN EN ISO 14001 and 50001 for environmental and energy management this self-defined claim is cast into processes and thus verifiable. This policy is the basis for all company decisions and for the communication with all other interested parties.

Due to the company's philosophy as defined Aerzen is extremely concerned about human rights violations such as sale of children, child labor or armed conflicts. This concern is also directed to the ongoing armed conflicts in the resource-rich country of DR Congo and its neighbors.

## The Dodd-Frank-Act in Aerzen's company policy

In year 2010 Barack Obama, President of the United States signed the so called Dodd-Frank-Act, a US-American Federal law, which forces most of the American publicly owned enterprises to analyze whether their products contains so called conflict raw materials such as rare earths or gold out of the conflict area DRC (Democratic Republic of the Congo) and whether these can be exchanged by alternative raw materials. For the US-enterprises involved this also refers to all their sub-suppliers.

Due to the very high share of goods Aerzen exports to all regions of the world and a strategy of world-wide purchasing Aerzen is directly affected by the Dodd-Frank-Act.

As a medium-sized manufacturer of machinery at the end of the supply chain Aerzen is not capable of influencing directly the procurement and origin of raw materials like rare earths as these materials are purchased as part of electronic components such as controls and/or motors. Aerzen generally obligates its suppliers to examine the origin of used raw materials and the opportunity and technical feasibility to exchange the raw material supplier or the raw material itself. Proven successes could be achieved with individual suppliers.

As a globally acting enterprise Aerzen is well aware of the large responsibility it has especially in the area of procurement and will systematically follow-up the correct way on the basis of Aerzen's company philosophy.

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